Massachusetts Medicare Plan Members as of December 31, 2000

Medicare Supplement and Medicare HMO Plans Total Members

	1999	2000	Change 1999-2000
Group (Retirees of Union/Employer Plans)	67,027	67,402	375
Individual	371,447	361,081	(10,366)
Total	438,432	428,483	(9,949)

Medicare Supplement Plans

	1999	2000	Change 1999-2000
Group (Retirees of Union/Employer Plans)	21,996	21,372	(624)
Individual	162,864	161,795	(1,069)
1. Policies issued pre-1995	23,311	20,842	(2,469)
2. Policies issued post-1994	139,553	140,953	1,400
a. Medicare Supplement Core	3,177	3,812	635
b. Medicare Supplement 1	81,486	88,878	7,392
c. Medicare Supplement 2	54,890	48,263	(6,627)
Total	184,860	183,167	(1,693)

Medicare HMO Plans

	1999	2000	Change 1999-2000
Group (Retirees of Union/Employer Plans)	45,031	46,030	999
	200 502	100 000	(0.007)
Individual 1. Medicare+CHOICE	208,583	199,286	
Medicare+CHOICE Medicare Cost and HCPP	202,777 3,891	197,698 0	(5,079) (3,891)
3. Medicare Wraparound	1,915	1,588	(327)
Total	253,572	245,316	(8,256)

Medicare Supplement and Medicare HMO Plans Members with Unlimited Drug Coverage

	1999	2000	Change 1999-2000
Group (Retirees of Union/Employer Plans)	65,068	61,108	(3,960)
<u>Individual</u>	66,765	56,160	(10,605)
Total	131,833	117,268	(14,565)

Medicare Supplement Plans

Members with Unlimited Drug Coverage			Change
	1999	2000	1999-2000
Group (Retirees of Union/Employer Plans)	20,312	19,698	(614)
Individual	62,821	55,011	(7,810)
1. Policies issued pre-1995	8,016	6,827	(1,189)
2. Policies issued post-1994	54,805	48,184	(6,621)
a. Medicare Supplement Core	0	0	-
b. Medicare Supplement 1	0	0	-
c. Medicare Supplement 2	54,805	48,184	(6,621)
Total	83,133	74,709	(8,424)

Medicare HMO Plans

Members with Unlimited Drug Coverage			Change
	1999	2000	1999-2000
Group (Retirees of Union/Employer Plans)	44,756	41,410	(3,346)
Individual	3,944	1,149	(2,795)
1. Medicare+CHOICE	0	0	-
2. Medicare Cost and HCPP	2,582	0	(2,582)
3. Medicare Wraparound	1,362	1,149	(213)
Total	48,700	42,559	(6,141)

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